

# AUTOGRASSMILK

## Drivers for grazing and barriers to grazing on dairy farms with and without automatic milking

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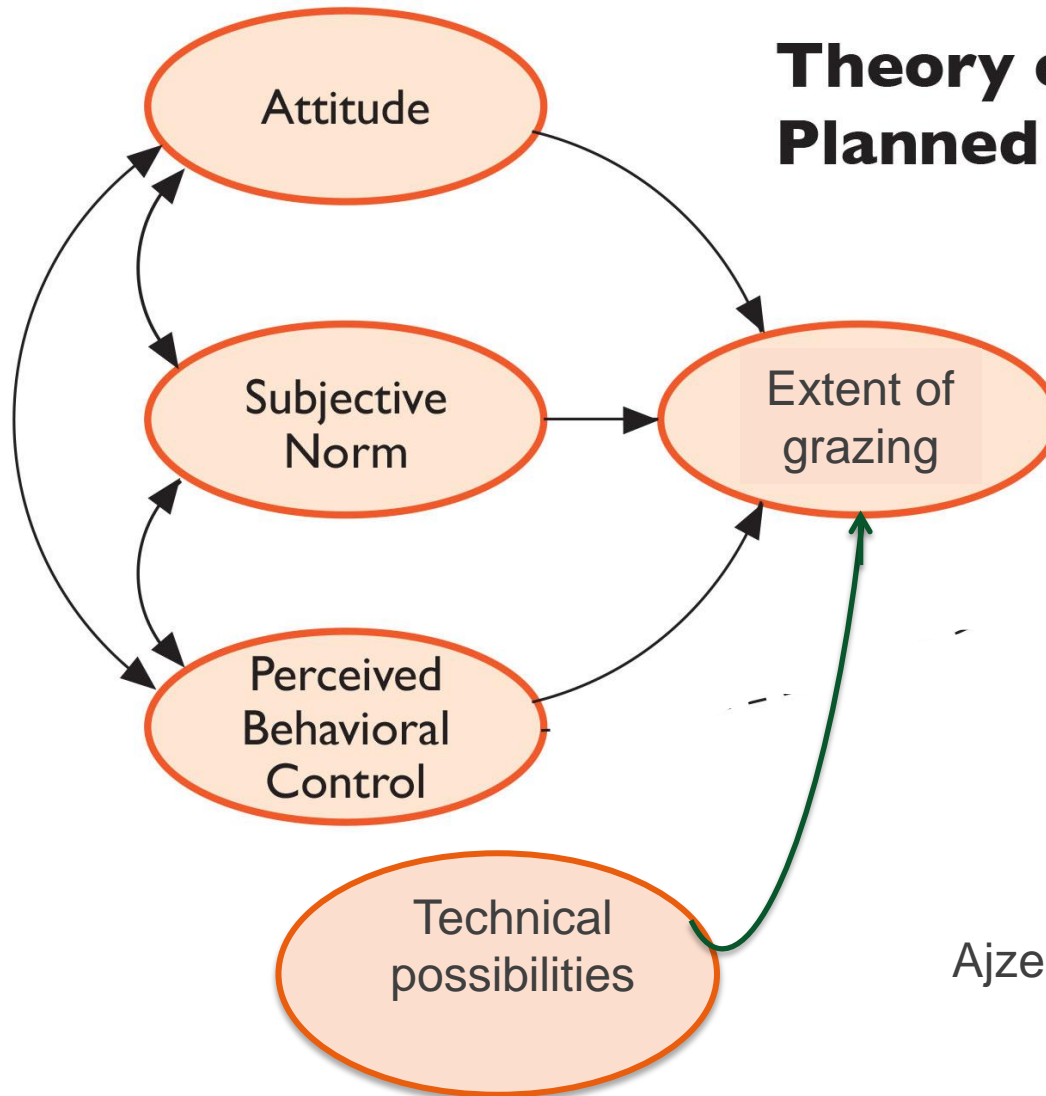
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# Objective

- To study the technical and social factors that affect the extent of grazing on commercial dairy farms with and without AMS



# Theory of Planned Behavior



Ajzen, 1991

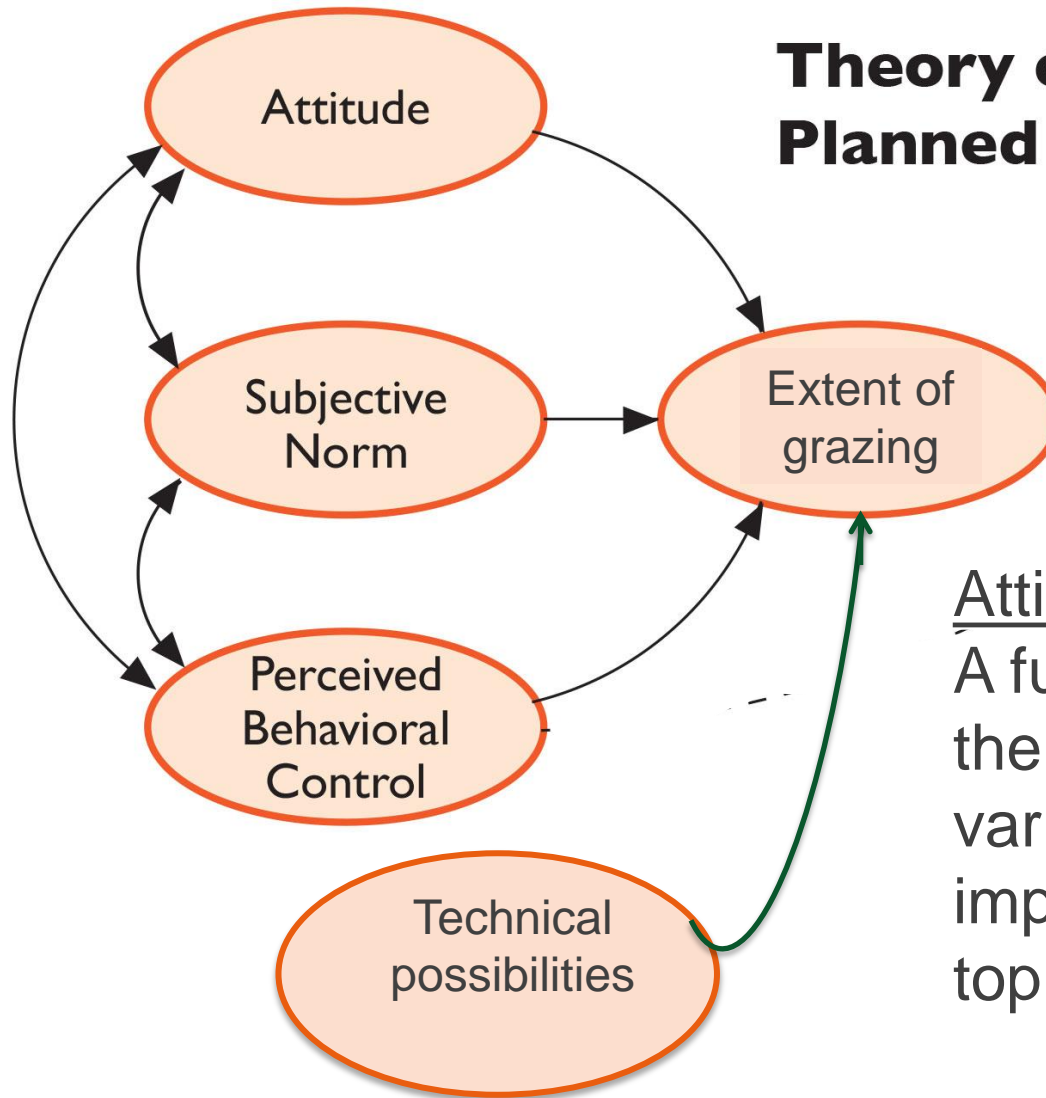
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# Theory of Planned Behavior

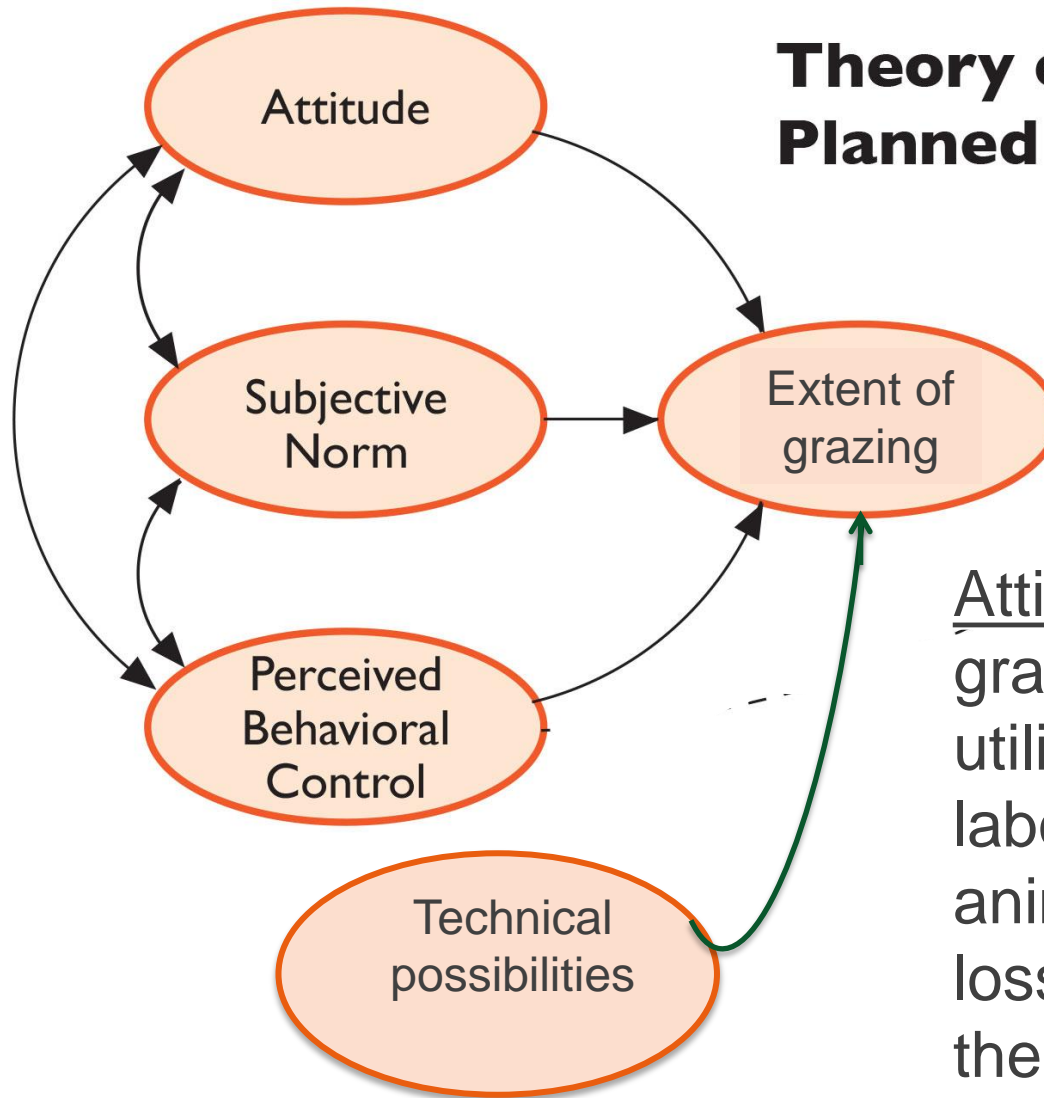


## Attitude

A function of the belief in the effect of grazing on various topics and the importance of these topics for the dairy farmer

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# Theory of Planned Behavior

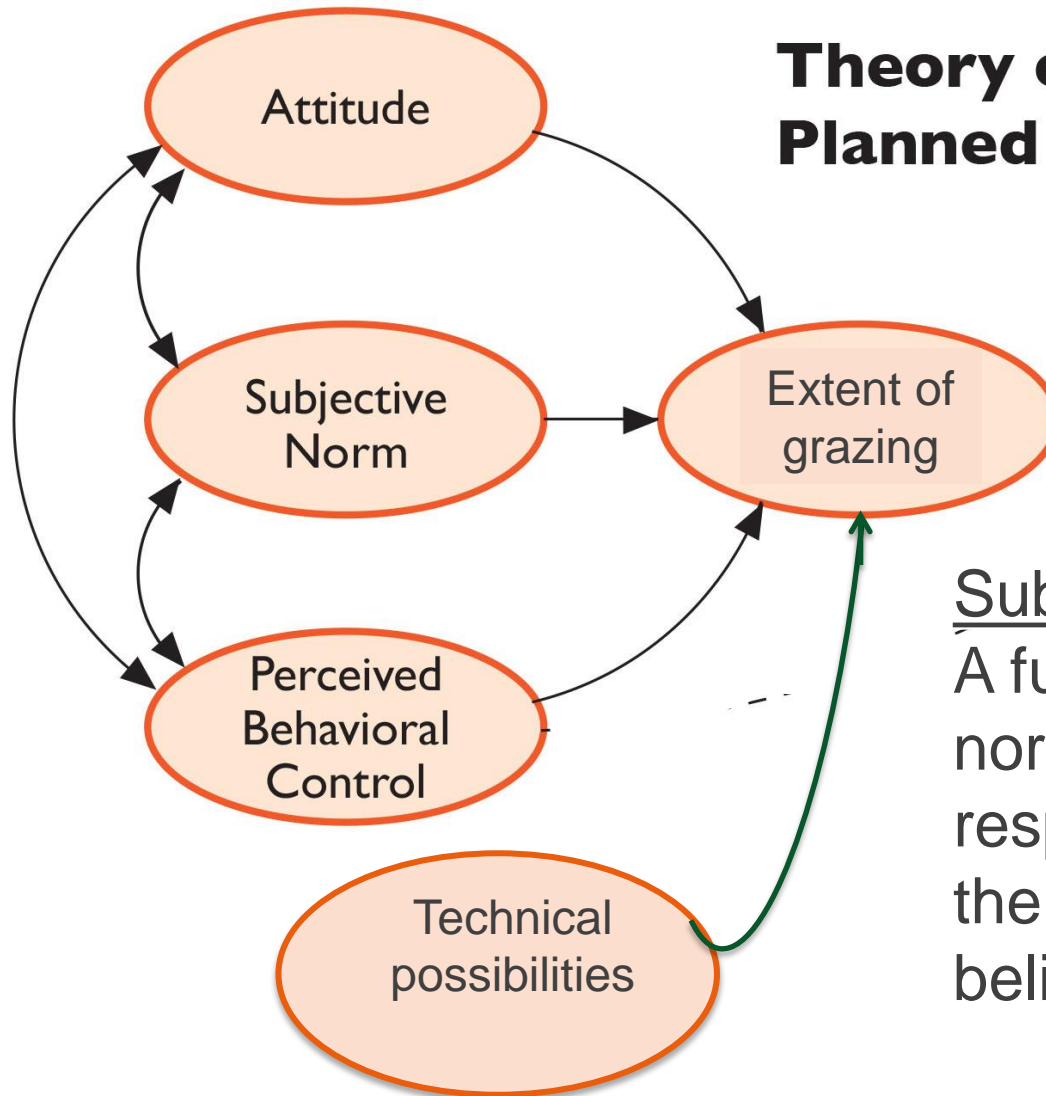


## Attitude

grass growth, grass utilisation, income, labour, job satisfaction, animal health, mineral losses, development of the farm

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# Theory of Planned Behavior



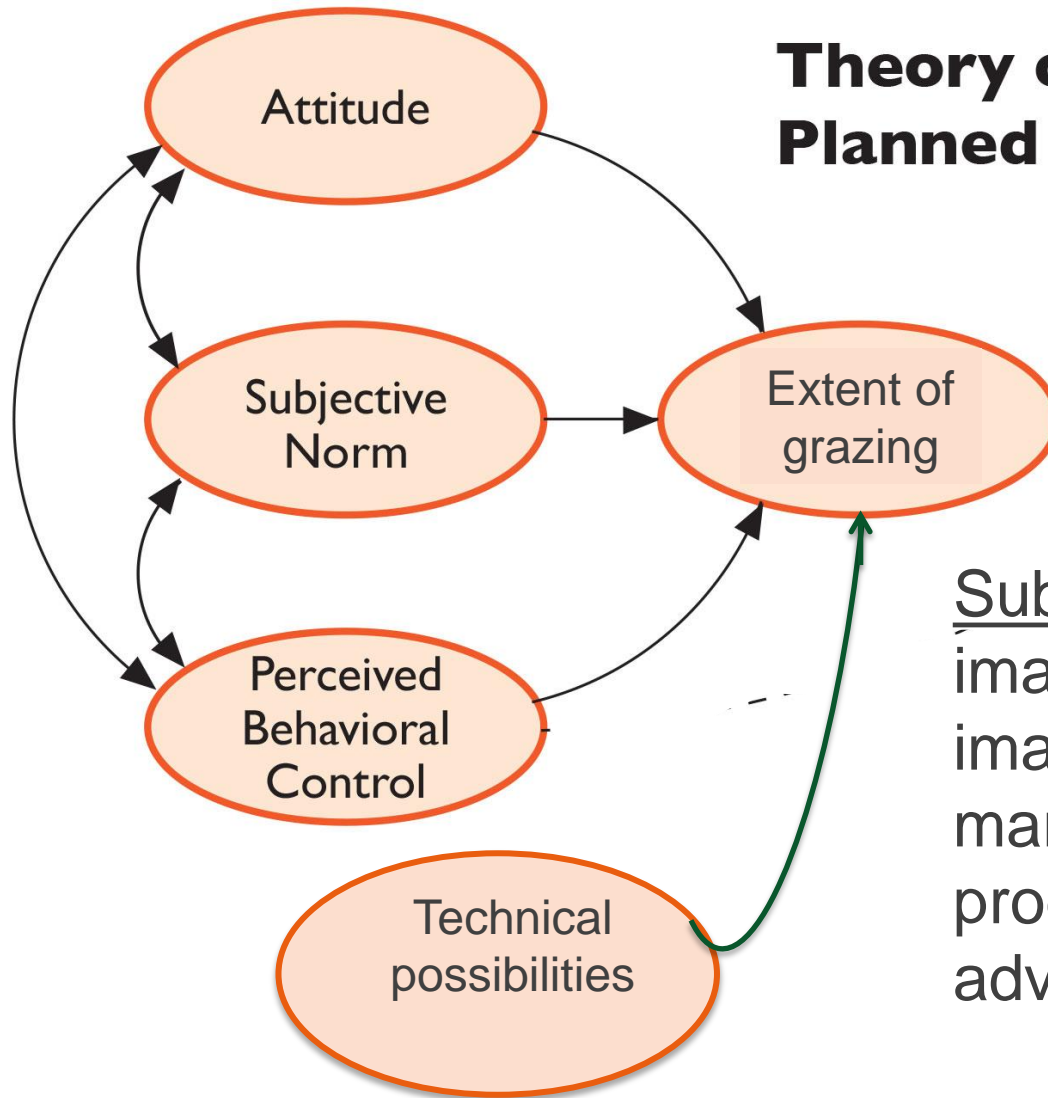
## Subjective norm

A function of the social normative beliefs with respect to grazing and the importance of these beliefs

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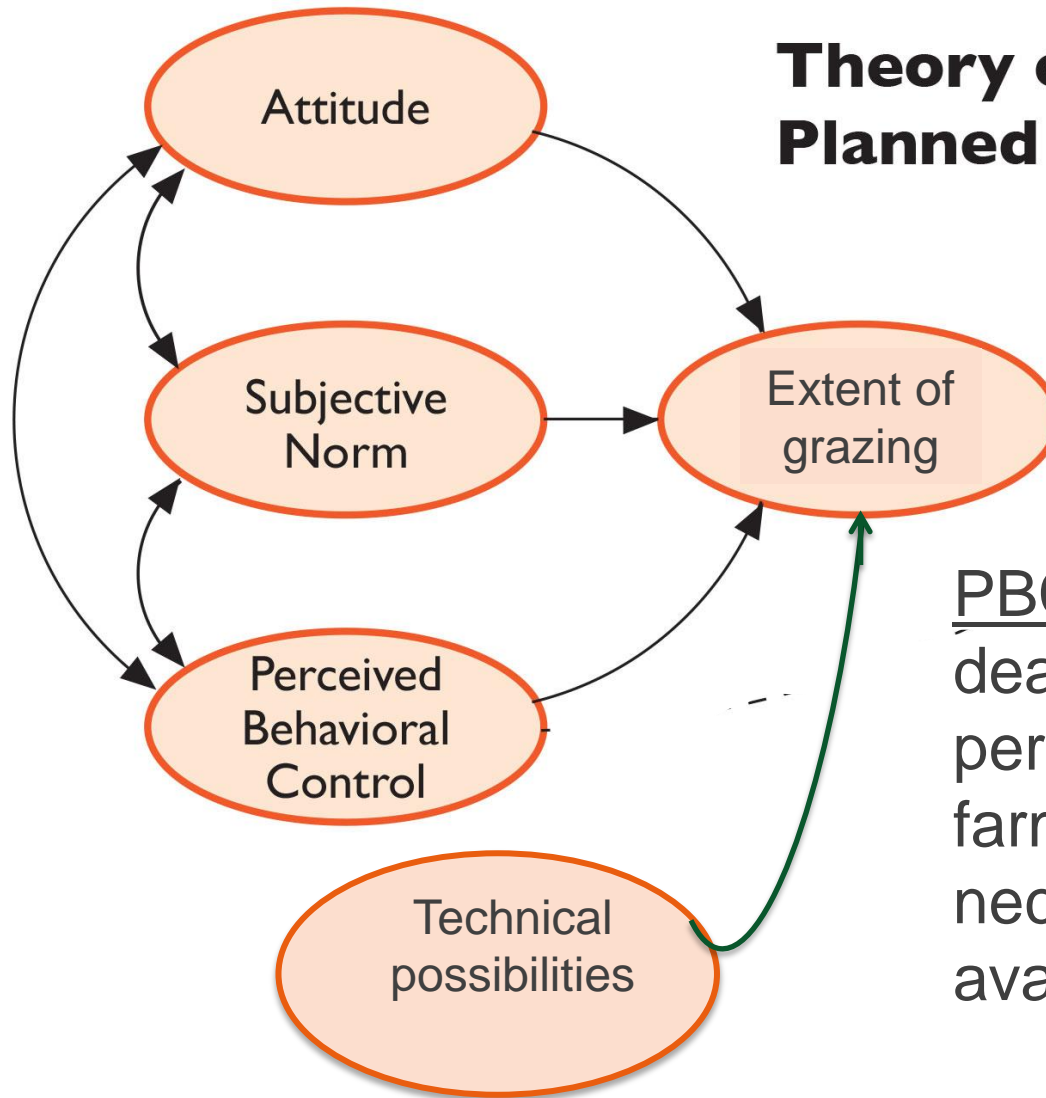
# Theory of Planned Behavior



Subjective norm  
image of the dairy sector,  
image of individual farms,  
marketing of dairy  
products, advise of farm  
advisors

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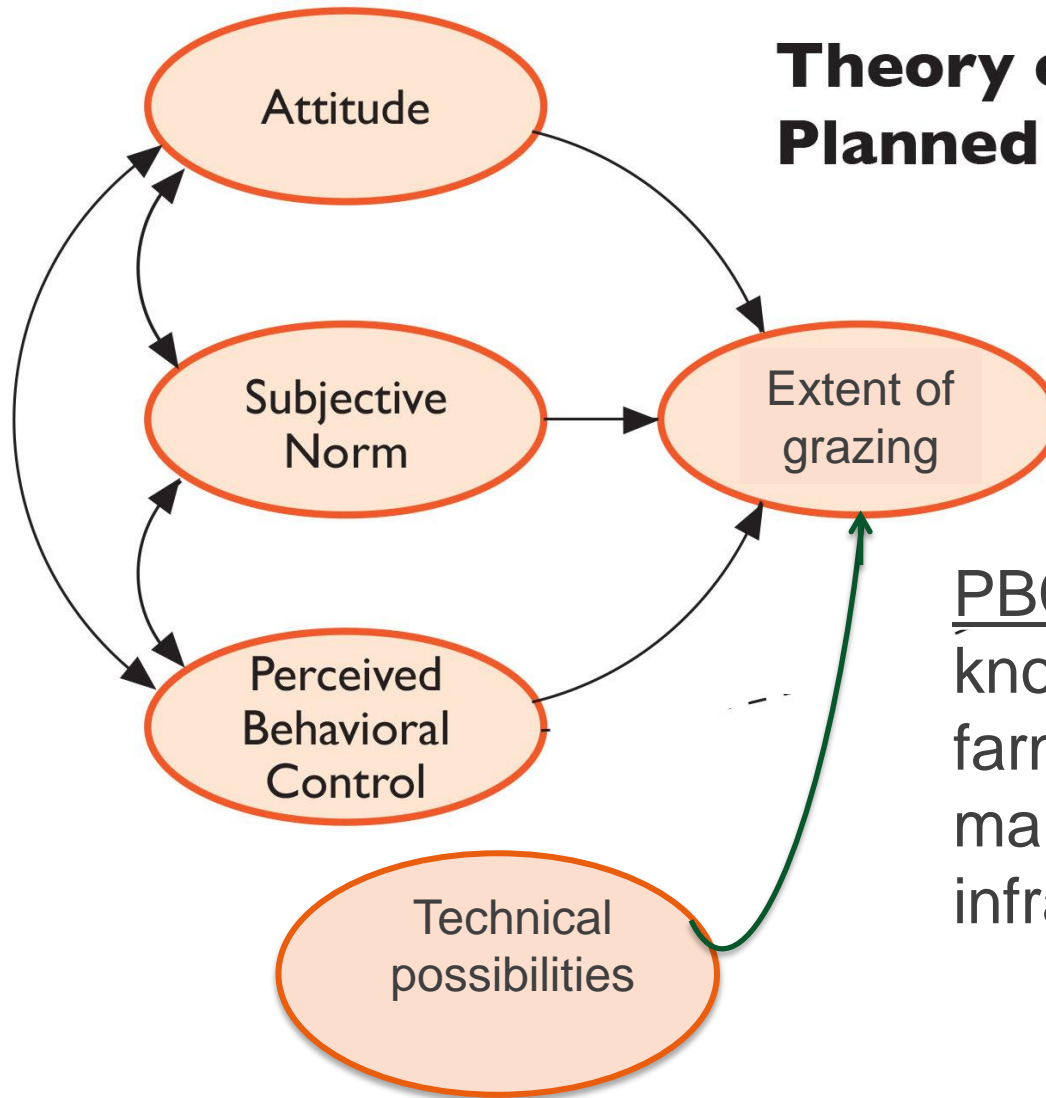
# Theory of Planned Behavior



PBC deals with the perceptions of the dairy farmer about having the necessary resources available

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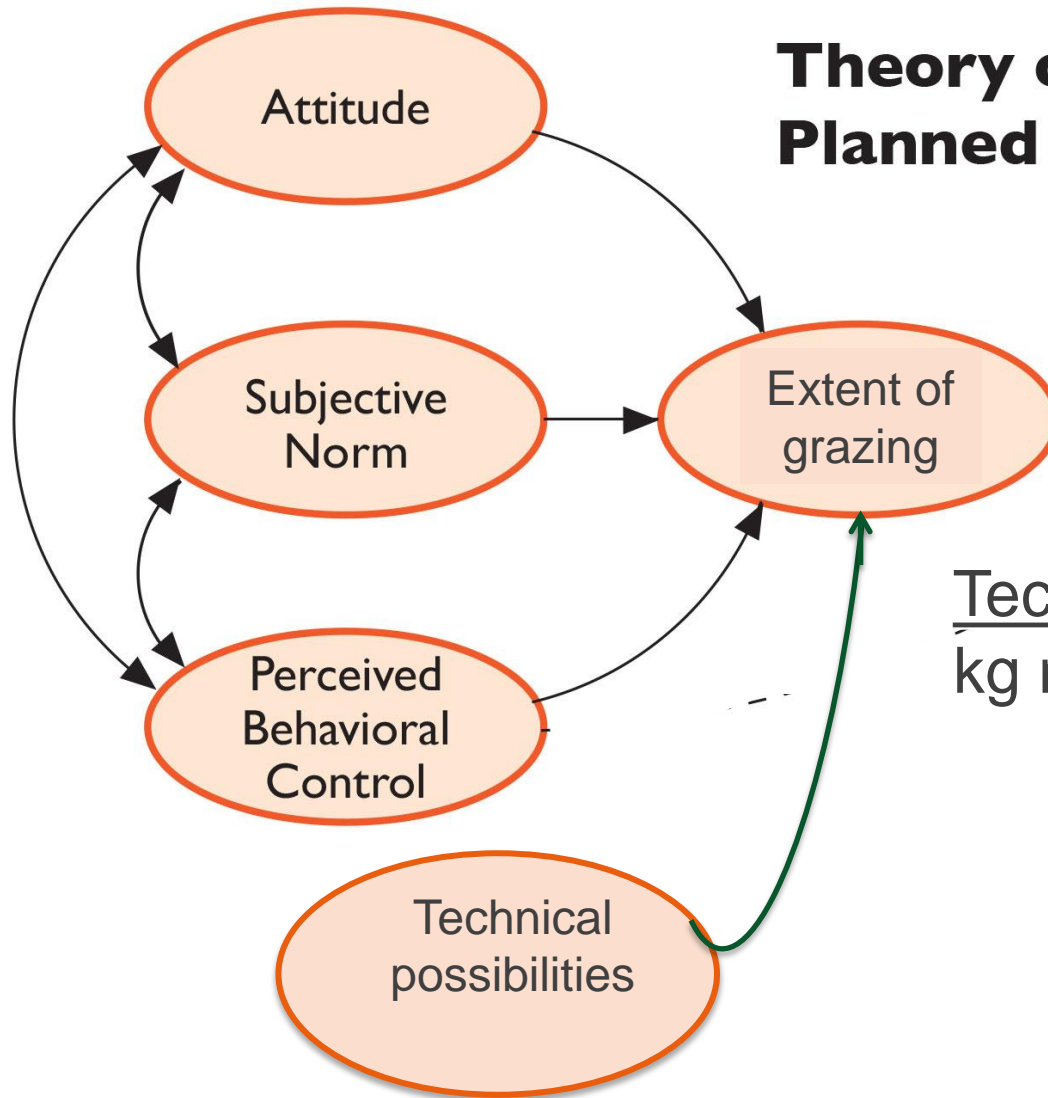
# Theory of Planned Behavior



PBC  
knowledge of the dairy farmer on grazing management, infrastructure of the farm

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Technical possibilities  
kg milk ha<sup>-1</sup>

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# Method

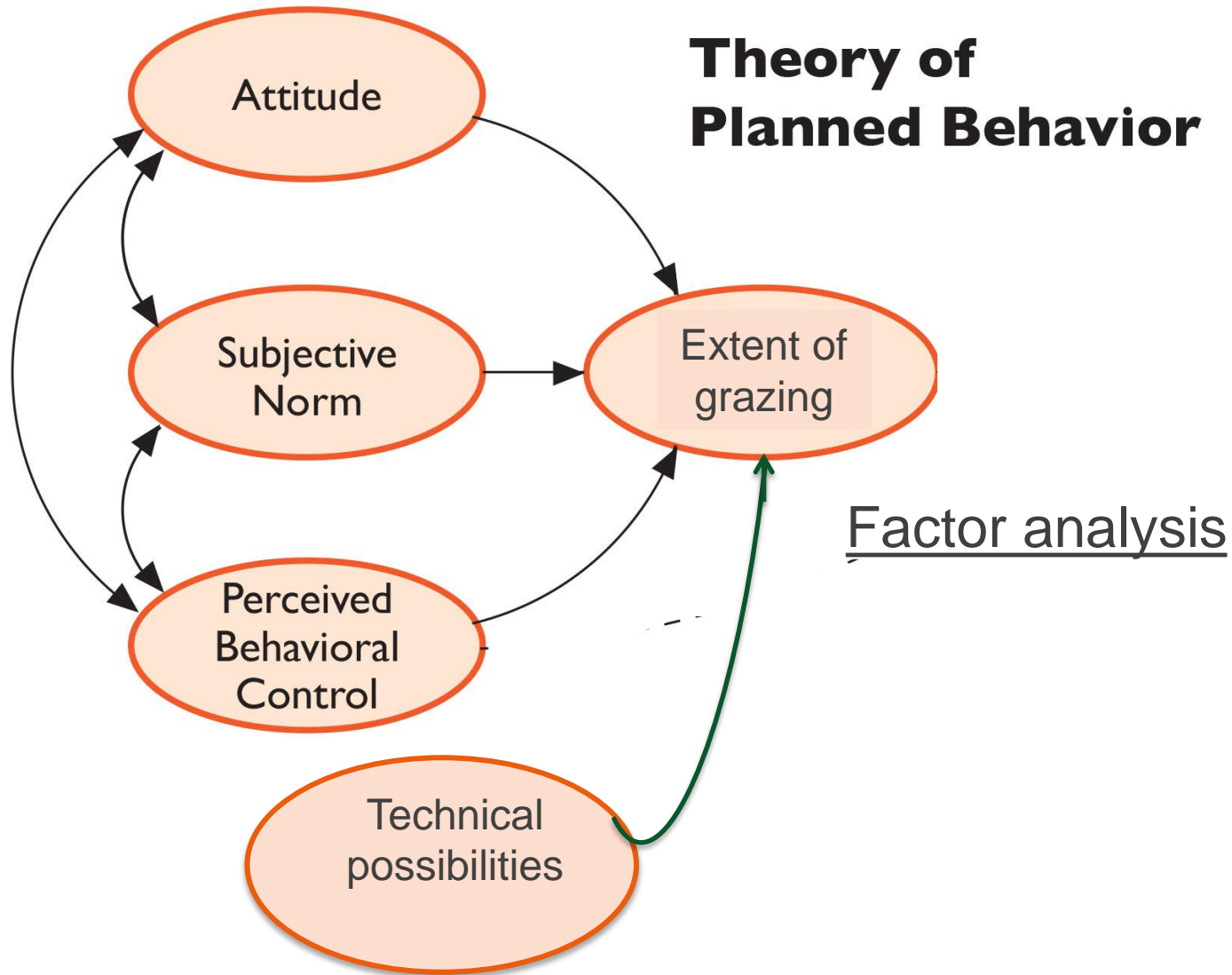
- On-line questionnaire
- 212 valid responses from commercial dairy farmers
- Combined with technical data and economic data of annual accounts
- Factor analysis
- Multiple linear regression



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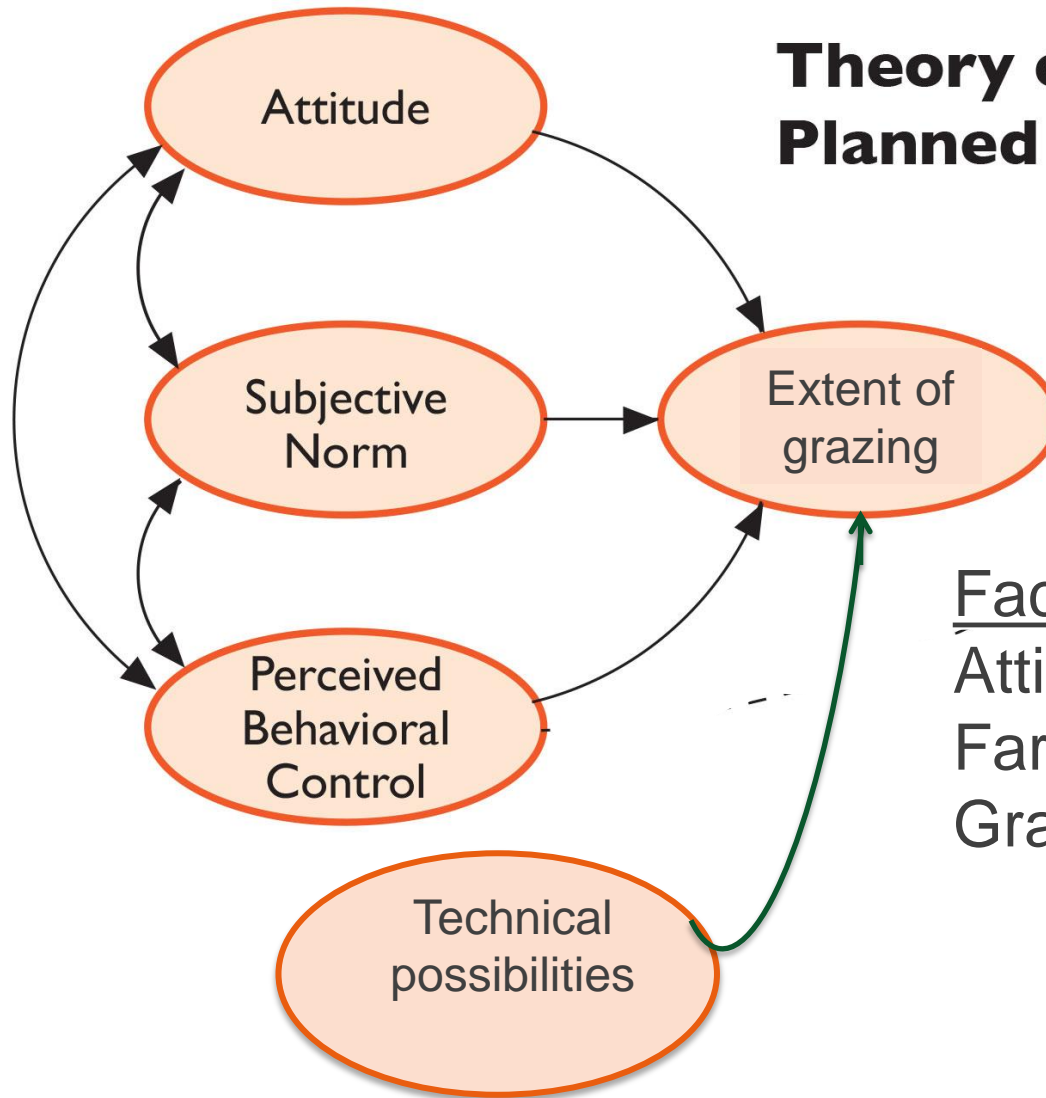


# Theory of Planned Behavior



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# Theory of Planned Behavior



## Factor analysis

Attitude towards grazing:  
Farm Continuity Beliefs  
Grass Yield Beliefs

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# Multiple linear regression model



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# Multiple linear regression model

- 47% of the variation in the extent of grazing
- 0.01 level: Farm Continuity Beliefs, Perceived Behavioural Control and Milk production per ha
- 0.05 level: Social Normative Beliefs



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# Drivers and barriers

- Driver: Social Norms
- Barrier: Grass Yield
- Driver/barrier: Farm Continuity and Perceived Behavioural Control
  - Consistent with choices in grazing management



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# Automatic milking

- Limited effect
  - only significant effect of milking system on Perceived Behavioural Control
    - infrastructure of the farms
    - knowledge of the farmer on grazing management



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# Take home messages

- Extent of grazing is not only determined by technical factors but also by social factors
- The factors that drive grazing and are barriers to grazing can be used as effective information in dissemination to dairy farmers



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