INNOVATION IS GREAT BRITAIN
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and

Lead on Bioeconomy
Following the EU referendum and the formation of a new Government, UKTI is now part of the new Department of International Trade (DIT). At the time of writing and submission of this presentation (4/8/2016), we do not have clear instructions on branding and emails addresses etc. are still unchanged (name@ukti.gsi.gov.uk)

Within DIT, agricultural technology will be part of the bio-economy alongside Chemicals and later Synthetic Biology will be added as a sector.

We will still be here to support trade and Inward Investors and as a far as we know the ATO team will still be known as ATO

An update will be provided at the event
Contents

• Overview of the UK Agri-Tech industry

• Introduction to UK Government incentives across Agricultural Technology

• Catalysts and UK Government support

• The support from UKTI
My Background

- Medical microbiology then career change to Biochemical Engineering
- Invented ‘Use by, sell by’
- Long academic career (Publications/Personal Chair/high level leadership)
- UK and EU regulatory Experience
- 1 Year in Brussels - DG Research
- Member of UK Potato Council and R&D Chair & Founder Member of Agriculture and Horticulture Development Board AHDB
- Member of Research Council Board (Engineering and Physical Sciences)
- Extensive consultancy work - including Innovate UK; EU, Universities
- Extensive experience of grant writing, management and delivery of National and EU funding
- CEO of Small business.
- Now advisor to UK Government on agriculture; co-author of UK Agricultural Technology strategy and member of Synthetic Biology Leadership Council
- Role in UKTI to delivery Innovation leading to Trade and Investment benefits as a specialist advisor to July 2016.

Innovation & Sparkling Science Ltd
BUT MOST OF ALL

Taking research to commercialisation

Delivery of Innovation
UK Industry Overview

UK agri-food supply chain
- Agriculture and fishing to final retailing and catering
- Worth £96 billion (7% of GVA)
- Employs 3.8 million people

UK agriculture
- Employs 450,000
- Contributes £9 billion to economy

UK exports
- £18 billion of food, feed and drink in 2012
- One of the top 12 food and drink exporters
UK Industry Overview – Impact of Brexit

UK - gateway to Europe
The EU is a major market
• Combined agricultural GVA of €165 billion in 2012

The EU is a large investor in R&D
• Combined spend on agricultural R&D by 13 western European economies is $4 billion (the USA spends $7 billion).
• The European Commission is a significant funder of research
• The European Innovation Partnership on Agricultural Productivity and Sustainability supports closer links between researchers and farmers

UK Government funded bodies (e.g. innovate UK and BBSRC)
• Spent £480 million on R&D (2012-2013)
• Brexit impact upon Funding, Labour, regulation still unknown
• BUT………it is Business as Usual
UK Agri-Tech Strategy – A joined-up approach 3 years on

• ADDITIONAL GOVERNMENT FUNDING – The Key

• £90 million investment in 4 world-class Centres for Agricultural Innovation
  – Part of the Government’s UK Strategy for Agricultural Technologies
  – Centres are supporting the wide-scale adoption of innovation and technology across key sectors, technologies and skills in the food and farming supply chain
  – CIEL is the Centre focused on Animal Health, Agri metrics - using data from farms, laboratories and retailers to drive innovation, helping the UK exploit the potential of big data and informatics

• Created a £70 million Agri-Tech Catalyst fund

• Over 90 projects commissioned some completed
  – To improve the translation of research into practice/Proof of Concept
  – Includes £10 million to support the transfer of technology and new products to developing countries (DIFID)

- CHAPS for plant science
- Agri Epi for precision agriculture
  (CHAPS and CIEL are based at Fera)
What does the future hold for Agriculture?

Unbelievable Innovation is a MUST
New Technologies .....some destructive

ICT Enabled technologies : 
Robotics  
Big Data  
Cloud Computing  
Artificial Intelligence

Biologics enabled technologies:
Synthetic Biology  
Bioengineering  
Epigenetics  
Microbiome

Nanotechnology and novel materials including Graphene
UK Strengths - Science Base

Private sector research
At least £100 million a year

For example:
• The UK hosts some of the world’s leading agri-tech companies, such as Syngenta, Genus, Aviagen, JCB, New Holland and Velcourt
  – Around 25% of Syngenta’s research collaborations are in the UK. This includes recent investments in a £2 million glasshouse and a £3.5 million facility for the automated formulation of agri-chemicals

• Several multinational pharmaceutical firms also manufacture animal health products in the UK including Merck, Merial, Lilly and Novartis

• Agricultural Research Trusts and Charities underpin many institutes, such as Rothamsted and NIAB
AGRI TECH CATALYST FUNDING

ROUNDS 1 -4 Largely Complete
https://connect.innovateuk.org/web/biosciencesktn/agri-tech-catalyst

Round 5 ..24 projects awarded £15 million
£200,00 - £1.5 million

(With Industry co-investment )

ROUND 6  Apply Now!!
See https://www.gov.uk/government/publications/agri-tech-catalyst

• Agri tech Catalyst funding in developing countries

•Early stage technical feasibility

•Industrial Research Awards

•Late Stage Awards

•CONSORTIA BUILDING EVENT 14th September 2016 on London
AFTER CATALYST FUNDING - avoiding the ‘Valley of Death’

The UK offers overseas agri-tech venture capital investors:

- Greater access to new technologies
- Greater access to investment opportunities
- Easier environment to establish proof-of-concept studies
- More Government support to de-risk early stage investment
- VC community
- Charitable sector
UK Strengths— Food and Farming Supply Chain

Informatics and Big Data

- UK Government has established a £10 million Centre for Agricultural Informatics (Agri Metrics)
  - The first of the Centres of Agricultural Innovation to be launched (now all up for business)
  - UK expertise will be a global hub of excellence
  - UK also hosts the European Bioinformatics Institute - one of the world’s repositories of new genetic data

- Will aid development of agricultural products, new therapeutics and vaccines
- Big Data from laboratory to farm will drive agri-tech innovation
Why Invest in the UK?

Benefits for overseas companies and investors
The UK offers overseas investors in the Agri-Tech sector the opportunity to partner with world-class researchers to:

- Improve existing and devise new innovative products and services
- Provide solutions to technical problems
- De-risk research projects by accessing government funding
- Meet changing regulatory requirements
- Develop staff

- Respond to consumer pressures and give credibility to products
- Gain status for the business and credibility for its products
- Gain support from and access to cross-cutting solutions from technologies
- Access to Ministers and policy-makers
UK Government initiatives – Support

UK tax allowances for R&D expenditure

- A generous environment for businesses investing in R&D
- Corporation tax rate (currently 20%), can be halved for businesses investing in, and commercialising, new intellectual property under ‘R&D tax credit’ and ‘Patent Box’ allowances.
- Capital spent on R&D equipment also allowable usually at the full rate of 100%

Robust IP Protection

- UK is the second strongest nation on IP protection globally

Patent Box

- Reduces corporation tax to 10% on profits attributable to qualifying patents

MOST IMPORTANTLY……..UKTI has specialists in these areas to offer advice as the picture changes
What do we do? We Deliver to Business

UKTI ATO – the commercial arm of Government

Background policies ever changing but ……………………….

For us in UKTI it is all about business support:

• Trade support for UK companies and
• Investment support helping overseas companies invest
• Making connections and delivering in business time scales
The Agri-Tech Organisation: Who we are and what we offer

The UK is renowned globally for its scientific research and innovation ecosystem with its centres of excellence (their researchers and facilities); working closely with industry across a range of disciplines to develop and commercialise a wide range of innovative technologies for use in agriculture.

The UK led not only the Industrial Revolution, but the agricultural revolution, and today the sector draws upon our history of skills, knowledge, expertise and experience.

Our fully integrated agricultural food supply chain is worth £96bn annually, providing access to a large domestic market for animal feed, livestock farm equipment, genetics and diagnostics.
THE ATO

The Agri-Tech Organisation is THE centre of excellence and first port of call for overseas companies looking for trade and investment opportunities in the UK and for UK-based companies seeking to expand.

Help is provided to large scale businesses, SMEs and institutions to entice foreign investment and encourage sales of UK products abroad.

Key areas of focus are primarily:

- Plant sciences
- Animal health
- Aquaculture
- Precision agriculture
UKTI Agri-Tech Organisation: ANIMAL HEALTH

Development of products and services for the detection, identification, characterisation, management, prevention and treatment of animal diseases and animal health.

Selling points:
- UK veterinary science ranks worldwide at No2, with 67% increase in funding
- More international animal disease reference centres than any other country
- Edinburgh has largest concentration of animal health researchers in Europe

£1bn global production losses as a result of Porcine Reproductive and Respiratory Syndrome (PRRS)

Partners
- Moredun Scientific
- Cambivac Ltd

This project aims to develop technology to produce vaccines that more effectively control the PRRS disease

#agritech
UKTI Agri-Tech Organisation: ANIMAL HEALTH

World Class Veterinary Schools

- Bristol
- Cambridge
- Liverpool
- London (RVC)
- Nottingham
- Surrey
- Edinburgh (R(D)SVS)
- Glasgow

- Offering skilled graduates and workforce
- World-class research base
- Other universities with considerable expertise in animal health inc QUB, Reading, Aberdeen, Aberystwyth, York
UKTI Agri-Tech Organisation: AQUACULTURE

Aquaculture production

Scotland
- Salmon: 163,000 tonnes (£677 million)
- Rainbow trout: 5,600 tonnes
- Brown trout: 44 tonnes
- Halibut: 56 tonnes
- Blue mussels: 6,800 tonnes
- Pacific oysters: 19 million shells
- Native oysters: 260,000 shells
- King scallops: 40,000 shells
- Queen scallops: 33,000 shells

England
- Salmon: 6,700 tonnes
- Rainbow trout: 7,000 tonnes
- Brown trout: 360 tonnes
- Blue mussels: 3,800 tonnes
- Pacific oysters: 811 tonnes
- Native oysters: 54 tonnes

The UK is the leading aquaculture producer by value, within the European Union.

Every new fish farm contributes an average of £10.5 million per annum to the UK economy.

Fresh salmon is exported to over 50 countries.

The UK has the world’s largest algal bio-fuel project (£26 million) to develop transport fuels from algae by 2020.

England Total value: £42 million (all fish)
UKTI Agri-Tech Organisation: PRECISION AGRICULTURE

UK strengths
- GNSS positioning devices, Earth observation devices
- Composites, Graphene, nanotechnology, 3d printing
- Unmanned aerial systems (UAVs), aerial photography
- Robotic milkers and feeders, electronic ear tags, heat detection devices
- Driverless tractors, autonomous systems for fertilisers and pesticides
- ICT Farm management software, smartphone applications

Space
- Rezatec combines satellite data and weather information before applying modelling techniques to forecast and optimise crop yields

Advanced Engineering and Materials
- 3D x-ray imaging is being used at the University of Nottingham to understand root phenotyping in order to improve water and nutrient uptake in plants

Aerospace
- ASTRAEA is focusing on the technologies, systems, facilities, procedures and regulations that will allow UAVs to operate in civil airspace over the UK

Autonomous systems and robotics
- Advanced robotics are being used by Shadow Robotics to develop automated fruit harvesters

Automotive
- Cranfield University is a world leader in automotive system design and manufacture

ICT: Big Data
- A new £97m Met Office supercomputer will cement the UK's position as a world leader in weather and climate prediction
Plant science in the UK: An investment opportunity

The UK leads the world in the scientific study of plants, including their growth, structure, physiology, reproduction, ecology and pathology. The UK is at the forefront of studying their economic use, ensuring they are fit for purpose, and their cultivation in farm management systems. Innovation in horticultural, arable and bio-energy crop production is developing new, high yield, quality and value plants to enable growers to meet the needs of their customers.
What has ATO achieved

- Supported the wider Government initiative
- Worked with all the new Centres of Excellence
- Identified key markets
- Trained our staff in those overseas markets and regional UK staff
- Helped UK companies bring in £140m trade in Agri-Tech
- Secured major inward investments from US, Switzerland, Portugal, Germany, Turkey, New Zealand and many other countries
- Currently working with over 100 potential investments
- Specialist staff including 2 in USA
Animal Health priorities

The UK boasts three specific strengths

The Government’s UK Strategy for Agricultural Technologies will ensure these elements work together to enhance the UK’s world-leading position.

1. World-class science
2. Progressive food and farming supply chain
3. Dynamic business environment

The strategy excludes forestry and equine
So in summary………..

The opportunities are there
The support is there
We are here to speak to you and help
Please contact me.

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Thank you!!